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might once have been



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helpful in war and conflict. On the ancient African savannah, it was actually rational to misestimate your own capacities: a fearsome appearance and bold tactics could intimidate the enemy and help carry the day during lightning raids on enemy camps.

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rational than people,  
who are susceptible to  
exaggerated ideas of  
their own virtue, of their  
ability to control events,  
and of the future. By  
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exaggerated ideas of their own virtue, of their ability to control events, and of the future. By looking at this bias--called "positive illusions"--as it figures in evolutionary biology, psychology, and the politics of international conflict, this book offers compelling insights into why states wage war.

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Illusions. Opponents

rarely go to war without

thinking they can

win--and clearly, one

side must be wrong.

This conundrum lies at

the heart of the so-called

"war puzzle": rational

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states should agree on their differences in power and thus not fight.

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